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*W. L. L.*  
SPRING 1914

# THE FLANSBURGH & POTTER CO.

CATALOG AND PRICE LIST

STRAWBERRY  
PLANTS AND  
OTHER SMALL  
FRUITS

GROWN AND FOR SALE BY  
THE FLANSBURGH & POTTER CO.  
LESLIE, MICHIGAN



# GREETINGS FOR 1914

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We again greet you with the assurance that we are still in the Strawberry Plant business, and solicit your patronage for spring delivery. In presenting this, our twenty-first annual catalog, we desire to thank our many friends for their liberal patronage of seasons past and hope for a continuance of your orders.

Our stock of plants last year was large and we hardly expected to run short on more than three or four varieties, but before the season was over about twenty of the leading sorts were entirely sold out. This year we have a larger acreage and our plants are fine, having made a good growth this Fall. We have everything in the Standard varieties worth growing, and all the promising new ones we know of, making nearly 100 varieties all our own growing, not "Pedigree Stock" but plants that are true to name. Vigorous and healthy, which to careful, intelligent growers means more than "Pedigree," as applied to Strawberry Plants.

Our methods are much the same from year to year and those who are familiar with them know they will be treated fair. Our plants are true to name and Guaranteed to give Satisfaction. If by delay or accident in transit plants are injured or destroyed we make good the loss, provided such loss is reported promptly. If mistakes occur, which seldom happen, we rectify them with pleasure. Our business is largely retail, and small orders receive the same careful attention that is accorded to larger ones. We cannot urge too strongly the advisability of ordering early, as you are sure to get what you want, while late orders often have to be returned. It is our wish to send out every order at the time that will best suit the buyer, and it will be a great help to us if you will state your preference as to date of shipment. We thank you one and all most kindly for the confidence you have in us and in our Catalog. We appreciate your kindly letters—the unsolicited testimonials—some of which we publish.

We assure you all that we shall always do our best to keep you in that same bond of confidence and kind regards.

## **New Strawberries.**

Numerous new varieties are being introduced each season and many of them are adapted only to the soil or climate or season in which they originate. A few prove equal to some of the well known and generally grown varieties, but it is only now and then one is found to be superior. It requires several seasons' tests in different sections and under different conditions before a variety can be safely recommended, for commercial planting. But we believe all growers who make the raising of Strawberries their main business, should be among the first to try a few, at least, of the most promising new sorts, and carefully note the reports of others. It is in line of progress, and progression is as necessary in the Strawberry industry as in any other.

In the description of the different varieties we have tried to give our honest opinion, after carefully noting their behavior in our fields, regardless of the opinion of any other persons. Our desire has been not to mislead or disappoint any one.

## **Natural Soil and Climate.**

We invite you to compare our prices with those of any reliable plant dealer. We are satisfied you will find them as reasonable and in many instances considerably lower. We believe our natural advantages of soil and location enables us to grow plants cheaper than many growers not so favorably located. Plants grown in a natural soil and climate, without assistance of artificial means, have all their native vitality unimpaired, and if given the soil, same conditions, same culture, our Northern grown plants will yield as much and as fine fruit as any grown.

### **Well Packed.**

May 24th, 1913.

Flansburgh & Potter Co.,

Leslie, Mich.

Gentlemen: An honest man is the noblest work of God, and have found you to be that class of men. Last Fall I sent you an order for Strawberry plants. You could have filed it but you wrote me to hold my order until Spring, and on April 26th I received the plants all in good shape, with a generous count in number besides a premium of nice plants. The weather turned cold and dry with heavy gales and hard freezing. About all of my beautiful plants succumbed to the elements and the cold condition of the season which you were not to blame for. I again wrote a truthful story of my bad luck and asked you if you could duplicate the order. Your answer was prompt and to the point, and on May 24th I received your card stating that my plants were shipped by American Express. I went to the office and found plants that are second to none. Now please send some extra Catalogs and I will distribute them to those who contemplate setting plants and I will show them the class of goods that you gentlemen send out to the public.

Sincerely yours,

R. B. JENNINGS,  
Wexford Co., Mich.

### **Best He Ever Received.**

April 27th, 1913.

Flansburgh & Potter Co.,

Leslie, Mich.

Gentlemen: I received my order of 1600 plants in fine shape; they are hard to beat. Those people wanting good plants should send to good square men like the Flansburgh & Potter Co. I thank you for good plants, good count; also that extra bunch. I have been raising Strawberries for twenty years and those plants are the best I ever received. I mean what I say. Look for more orders.

M. H. CRULL,  
Centerville, Ind.



## THE FLANSBURGH & POTTER COMPANY CATALOG

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**Our Shipping Season** begins with Southern orders, as soon as frost is out of the ground in spring, often in March. The sooner plants are set, before they get too large a' growth, the better. We aim to set out plants in early April. If ordered late in the season, it is always best to name a second or third choice in case a variety is sold out, or leave it with us, stating soil conditions and other particulars. We will do our best to please you, but order early and have plants come early, if you can.

**TERMS, Cash with Order;** but orders will be booked if one-fourth value is enclosed, the remainder to be sent before shipment. C. O. D. orders require one-fourth value with the order. Send remittance at our risk by postoffice order, express money order, bank draft or registered letter. Stamps taken for parts of a dollar.

**Claims,** if any, must be made upon receipt of goods, so that mistakes, should any have been made, may be promptly corrected. We take great pains to avoid mistakes, but should any error have been made, please notify us of the fact at once.

**Canadian Shipments** accompanied with invoice, owing to the duty, with charges guaranteed to avoid delay. Please do not send Canadian stamps.

**For Our Responsibility** address with a stamp the People's Bank, Leslie, Mich., postmaster, express agent, or any official, professional or business man of the same place.

**We Grow Our Plants in a New Place Each Season,** rotating with clover and other crops on good soil that is still new and capable of producing well balanced, best grade plants. The kind we advertise.

**We Maintain Our Grade** by a careful selection of stock plants, and right methods of propagation from year to year, that tend with such a soil to produce stock of the greatest health and vigor, striving for the ideal fruiting row and perfect fruit from any plants that may be left unsold.

**Our Plants Are Fresh Dug** as wanted, nicely trimmed ready for planting, carefully re-sorted and tied in bunches of 25; roots washed in cold water if necessary to make them clean, and packed with live moss in new handle baskets lined with oil paper, or in light ventilated crates, in such a manner that we guarantee safe arrival in good condition by express or mail, to all parts of the U. S. and Canada. Plants by freight at buyer's risk.

**True to Name.** We take great pains to have stock true to name and hold ourselves ready upon proper proof to refund money or replace any that prove untrue; but it is mutually agreed that we shall not be liable for a greater sum than the amount paid for such stock.

**Our Prices** average lower than can be found elsewhere, when quality of stock and guarantee conditions are considered. Our references for responsibility are ample. You take no risk whatever. See elsewhere a certificate of health from State Inspector of Nurseries, L. R. Taft. Read our unsolicited testimonials. We invite investigation at all times.

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A Strawberry plant is never in so prime a condition as when fully grown, matured and dormant. Our friends in the south have recognized that our northern grown plants are safer to set, because of their more dormant condition on arrival, while commercial growers in the north and west would not think of setting southern stock of a more advanced growth. We also hold that, while the strawberry will grow and thrive nearly everywhere, the north is its natural home, where it fits the conditions more naturally for a higher development.



## Summer and Fall Plants.

The best time to set Strawberry plants is in the spring and the earlier the better, but they may be set successfully at any time that the young plants are big enough, if there is plenty of rain, or proper care is given.

We are always anxious to accommodate those who wish to test new varieties a year sooner, or who neglected to order the home garden at the proper season or in case of market gardeners, who have crops coming off their ground which they wish to set to Strawberries as a matter of economy and rotation. To such our printed rate per dozen will apply as soon as any plants are large enough. **Before September 15 the rate per 100 will be one-half more; after September 15 our price will be 75 cents per 100; write for price on larger amounts.** Later in the season, the loss of plants not well rooted, which must be thrown away, is not so great, and if several thousand are wanted, write for prices on the list desired.

We do not sell potted plants, regarding them as less satisfactory than good layer stock and much more costly for the express. When more than dozens or hundreds are wanted write for prices on the list desired.

### NUMBER OF PLANTS REQUIRED TO SET AN ACRE

Distance	Plants	Distance	Plants	Distance	Plants	Distance	Plants
1 by 1 foot,	43,560	4 by 1 foot,	10,890	5 by 4 feet,	2,178	6 by 5 feet,	1,452
2 by 1 foot,	21,780	4 by 2 feet,	5,445	5 by 5 feet,	1,741	6 by 6 feet,	1,210
2 by 2 feet,	10,890	4 by 3 feet,	3,630	6 by 1 foot,	7,160	7 by 1 foot,	6,122
3 by 1 foot,	14,520	4 by 4 feet,	2,722	6 by 2 feet,	3,630	7 by 2 feet,	3,111
3 by 2 feet,	7,260	5 by 1 foot,	8,712	6 by 3 feet,	2,420	7 by 3 feet,	2,074
3 by 3 feet,	4,840	5 by 2 feet,	4,356	6 by 4 feet,	1,815	7 by 4 feet,	1,555
		5 by 3 feet,	2,904				

### A Pleased Customer.

Flansburgh & Potter Co.,  
Leslie, Mich.

April 30th, 1913.

Gentlemen: The Strawberry Plants received in quick time. Many thanks for nice plants, and promptness.

Respectfully,

H. ARMSTRONG,  
Port Dalhousie, Ont.

**ORDER EARLY and Have Your Selection of Varieties Held for You.**

## Strawberry Culture.

Here it is not our purpose to try to tell you all there is to know about growing strawberries. Many books would be too few to hold all that might be written. It is our intention only to give you the outlines; tell you the things you must do, if you do nothing else. For all the rest we must refer you to the many most worthy books and magazines which deal with these matters. Every strawberry grower ought to have a good fruit paper. If we can set you straight at the beginning on the things which are the most important of all we will be happy to have done so. First and foremost, though, remember that you must have select, high quality, sturdy plants; these lacking, you are all wrong.

## Soil Conditions.

Generally speaking, any soil that will produce a good crop of corn or potatoes will produce a good crop of strawberries. It must be well drained either naturally or artificially. The well drained soil is lighter and better for it will longest keep the moisture the strawberry plant or any other plant must have. Choose a good location. Water must never stand on the surface of your strawberry bed for any length of time. Remember that the strawberry ripens at a time when you may reasonably expect drouth. Provide, therefore, far in advance for this very thing. Take lots of pains. Your strawberry crop is of more value than the ordinary farm crop. It will, therefore, repay more completely any work you put on it. Get the soil in perfect condition, supply it with the necessary plant food.

## Manuring the Ground.

When the soil is at all deficient in fertility we would advise using **well rotted stable manure**. If possible, apply it the year previous to setting out the plants and grow some crop that must be thoroughly cultivated or hoed. This will put the soil into the very best possible condition for the strawberry bed.

We would caution against the use of new stable manure for the reason that it contains so often a great many weed seeds which will cause trouble later.

## Fitting the Soil.

Having the manure spread, the next step is thorough pulverization of the soil. Plow or spade to an even depth, in shallow soil six inches, in deep soil eight inches is not too much—but break it evenly. Crop results depend greatly upon the breaking of the ground; a piece of ground unevenly broken cannot be brought into perfect, ideal condition.

Harrow thoroughly two or three times—do it again if you want to, you **can't** get it too fine for good results. We generally harrow with the furrows then diagonally each way. We then follow with a heavy roller. If you have no roller at hand a plank drag or "float," as we call it, will serve if heavily weighted. This firming of the ground is very important. It is almost impossible to set plants properly if the soil is not reasonably level and firm at the surface. Easy to do all this work at the beginning and it counts all the time your strawberry bed is there.

## "Marking Out" for Plants.

Do it any way that will give you a straight, shallow mark to set by. Don't forget that a straight row means easy cultivation by and by. We use a light sled with three runners, one in the middle and one on each side, giving us rows four feet apart. It makes a very satisfactory implement for the purpose.

## Setting the Plants.

Of course you have been taking good care of them since you got them. If possible set them at once. If packed properly, as all ours are, they will be in first-class condition for setting when you take them out of the moss.

When your ground is thoroughly prepared, smooth as a floor and marked in rows, setting of the plants themselves is a simple operation but an important one. Do it yourself unless you can find someone who can do it better. A little practice makes the work easy and rapid. Take your plants in a basket or some other convenient carrier, moisten the roots. If the roots are very long they should be cut back one or two inches, depending on the size of the plant. The plant should be held by the upper part of the crown, make an opening with a dibble or spade just large enough for the roots, then lower the plant until the crown is even with the surface. Press the soil with your foot firmly to each side of the plant to close the entire opening. Don't leave any airholes to take out all the moisture and dry the roots.

## Cultivate the Strawberry Bed.

Cultivation should begin soon after the plants are set and repeated at least every eight or ten days. Clean and shallow cultivation is the watchword of successful strawberry culture. You should cultivate as soon after rains as the ground is fit. The soil condition should always determine the time of cultivation. Don't allow a crust to form if possible. Weeds are a blessing in disguise, they compel you to cultivate. Don't forget the hoe.

## When to Mulch.

Mulching the plants is one of the most important features to be considered and we cannot lay too much emphasis on this point. In northerly latitudes where freezing and thawing begin early to alternate, as well as in those colder sections where freezing weather comes to stay a while, mulch should be applied soon after the first hard freeze in the fall, but in the south where mulching is done to retain moisture and keep the fruit clean, it need not be done until shortly after the buds open.

## Removing Blossoms.

Strawberry plants that are set out this spring should not be allowed to bear fruit until the following spring. The blossoms should be pinched off, for to let them ripen fruit the first year would weaken the growth of the plants and is liable to kill them. Just as soon as you remove the blossom your plant starts to work building up a root system. This heavy vigorous root system is essential to enable the plant to come to its full possibilities of production.

### **CERTIFICATE OF NURSERY INSPECTION No. 2007**

*THIS IS TO CERTIFY, That I have examined the Nursery Stock and premises of The Flansburgh & Potter Co., Leslie, Mich., and find them apparently free from dangerous insects and dangerous contagious tree and plant diseases.*

*This certificate to be void after July 31st, 1914.*

**L. R. TAFT,**

*Agricultural College, Mich., Sept., 1913.*

*State Inspector of Nurseries and Orchards*

### **They All Come Back.**

May 9th, 1913.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen: I am enclosing order for Strawberry Plants. Wish you would ship them right away. I do hope you have the plants for me. The plants you have sent in former years have been fine.

H. E. HODGE,  
Lenawee Co., Mich.

### **A Long Ride.**

May 19th, 1913.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen: I am sending you herewith money order for my plants. The plants arrived in excellent condition.

F. C. REINER,  
Jackson Co., Oregon.

### **Promptness Counts.**

May 10th, 1913.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen: Find enclosed pay for plants. Thank you very much for the nice plants and the promptness.

Yours respectfully,

H. L. CRITTENDEN,  
Livingston Co., Mich.

### **Arrived O. K.**

May 17th, 1913.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen: Plants we received alright and in fine condition. We are having plenty of rain here now. I thank you very much for your fairness.

MONROE WAXLER,  
Muskingum Co., Ohio.

## Hints.

Set plants early.

Buy good plants.

Mulch early as possible after freezing.

To encourage plant growth remove blossoms first season.

If you want large size berries set new patch each season.

Plants taken from an old bed are no good. Don't use them.

Press the soil tight around plants when setting.

Be careful about removing mulch too early. Frost might catch them.

If any plants newly set fail to live put others in their place at once.

Cultivate plants often. It warms the soil in early spring.

Frequent cultivation stimulates an early vigorous growth.

Therefore—for most pleasure and greatest profit grow only the best.

If you would have a good market, offer only good berries, give good measure,  
and always deal honestly with your customers.

May 6th, 1913.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen: I received the Strawberry Plants alright and they are fine. I thank you very much for the nice plants.

Respectfully,

J. S. REED,  
Livingston, Mich.

## OUR TESTIMONIALS

Are Genuine, every one of them, and unsolicited. Every one is new and we will gladly furnish the Post Office address of any of them to any one who wishes to write them about our plants.

We have tried hard to please our customers and we believe in this we have been successful. We know they appreciate our efforts, because we get a good many orders stating, "Your firm was recommended to me by my neighbor as a good place to obtain plants."

It is a great satisfaction to know just how our customers feel toward us and we are glad to receive their nice letters.

We want the public to know what our customers think of us and so we publish them.

### Arrived in Kansas All Right.

May 6th, 1913.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen: The last shipment of Strawberry Plants arrived in fine condition and they are nice strong plants.

Will let you know later in the season how they get along. We gave Mr. Magill your name and you can look for an order from him.

Yours truly,

C. E. McMILLAN,  
Scott Co., Kansas.

May 19, 1913.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen: Plants have arrived in fine condition. I never saw better plants in my life.

Respectfully yours,

T. E. HURLEY,  
Ottawa Co., Kansas.

## NEW VARIETIES.

### ✓ Highland (Imp.)

This is a recent introduction of the M. Crawford Co., of Ohio, and came with very strong endorsements from the Ohio Experiment Station, who gave it a four-year test, and states that it was the leader in productiveness.

After fruiting we find it to be very productive. The plants are very large, strong and vigorous. The fruit medium to large, bluntly conical; color bright scarlet; flesh red clear through. The price is very reasonable this year, and you should give it a test.

### ✓ Blaine (Per.)

This berry has not been introduced very long, but it seems to be making its way into favor on its own merit. After fruiting it we find that it is as large and late as Gandy, but more productive.

It produces strong, healthy plants with rank foliage, and makes runners enough for a good fruiting row. The berry is large, firm, and the very best of colors. Worthy of trial.

### ✓ Norwood (Per.)

One of Farmer's introductions, and is supposed to be a cross between Marshal and Corsican. The plants are unusually large, with broad, tall, light green foliage. It does not make many plants. The fruit is conic and regular in shape; color bright red, firm, and good quality. The size is large to very large. It has not been very productive with us unless given high culture.

### ✓ Great Scott (Imp.)

This is a good addition to the large varieties and a worthy rival of any of them. It was given its name "Great" because of its size, and "Scott" in honor of its originator. Mr. Warren, the introducer, states that it is one of the largest of the large varieties. It does not make a large number of plants, but the plants are large in size. The fruit is very large, light colored, with medium firmness, and very productive. A large, fancy variety.

### ✓ Jim Dumas (Per.)

Early. Louis Hubach, of Arkansas, the introducer, states that it is a free plant maker and has very long roots and strong, healthy foliage. It is exceedingly productive and holds out during a long season. The berries ripen nearly as early as Excelsior and average twice as large. The flesh is red all through and of good flavor. The introducer is very loud in his praise, but from what we have seen, it is worthy of it.



✓ **Heritage (Per.)**

Mid-Season. After fruiting this variety another season we can say that it came up to our expectations. The plants grow very large with extremely heavy crowns. The fruit is large and handsomē. The berry is quite dark, shiny crimson. It is quite a favorite in some sections.

✓ **U. S. King Edward (Per.)**

The Ohio Experiment Station gives a good description of it as follows: Large, conical, very slightly necked, regular, uniform, color bright, fresh crimson when fully matured. Glossy and attractive. Flesh light in color, firm, fine grained, mild, sweet and good flavor. Plants large, vigorous and light green in color, making a beautiful fruitage row. A very promising variety.

✓ **Matthew Crawford (Per.)**

Originated with Mr. Peck, of Missouri. He describes it as making large, stocky plants, resembling the Brandywine in this respect. The fruit stems are rather short and the blossoms and fruit are well protected from late frosts and scalding sun. The berries are conical in form, no mis-shapen or very small ones. The color is a brilliant red, inclining to dark red when very ripe. The flavor is fine, and it is very firm for so large a berry. Mid-season.

✓ **Minnetonka (Per.)**

A seedling of the Splendid, crossed by either Bederwood or Lovett. A new variety from Minnesota, bearing its first crop in 1905, having withstood the hard winter without covering and without injury; having the firmness and richness in color of the Lovett, the shape of Splendid, and much more productive than either; a splendid plant maker, ripening mid-season to late. The fruit is large, above the average size, and very productive. Our pickers prefer this variety, and our customers desire it above all others. We shall plant no other variety for medium to late fruiting. (Introducers.)

✓ **Fendall (Imp.)**

Medium Early. A seedling of Wm. Belt, from Maryland. This berry is remarkable for its immense plants and long fruiting season. The fruit is very large, firm, red to the core, and very productive. The introducer claims under like conditions it produced twice as many berries as Senator Dunlap and three times as many as Gandy. While it has not produced such crops for us, we think it a promising variety and worthy of trial.

✓ **Son's Prolific.**

Cross of Bubach and Aroma and claimed by the introducers to be the best shipper, best color and best plant they ever grew. This is pretty strong talk, but we find after fruiting it that it is a fine berry. It is certainly a wonder for its productiveness of big, shiney berries.

### **Hundred Dollar (Per.)**

Mid-season. This is rather a new variety that was introduced by Mr. Hathaway, of Ohio. He states that it is his belief that there is not another variety, be it large or small, that will outyield this giant among strawberries. It is a good grower of large, stocky plants. The fruit is large, bright red, and of good quality. It resembles our Uncle Jim in shape.

### **Oswego (Per.)**

Mid-season. This is one of the best of the large varieties. We have a good many customers who think there is none that equal it. We have fruited this variety several times and it has produced some good crops for us. Mr. Farmer, the introducer of the berry, states that it is supposed to be a seedling of Bubach, fertilized by Sharpless. The fruit stalks are upright and unusually strong, holding almost the entire crop from the ground. The fruit is very large, quite firm, bright red, and ripen all over.

### **Dew (Per.)**

Mid-season to late. This is one of the largest varieties of strawberries we know of. The plants are stocky, with light green foliage. The fruit is dark red all over, irregular in shape, quite firm and solid for so large a berry and of good quality, fairly productive. If you are looking for size, plant the DEW.

### **North Shore (Per.)**

This berry comes from Massachusetts, and was originated by a well-known grower. It makes a good growth of strong, vigorous plants which will produce a fair crop of fine berries of good quality. Would not advise planting on thin, light soil. Those looking for late sorts would do well to try it. Season late.

### **Golden Gate (Per.)**

Mid-season. Originated in Massachusetts by the noted grower, Mr. Warren. It is a strong grower of large, stocky plants. It has a strong, perfect blossom, with plenty of pollen, which produces large, fancy fruit. We have fruited this variety several times and like its habits.

### **Uncle Joe (Per.)**

Mid-season. This variety makes large, stocky plants, which produce big, handsome berries of high quality. It is claimed to be a new and distinct variety, but we find it is similar in many ways to Uncle Jim.

### **Good Luck (Per.)**

Late. This berry was originated in New Jersey, but offered to the trade by Mr. Allen, of Maryland, and he says, as compared with Gandy, it is equally as large, more productive, and a few days earlier. In shape it is conical to broad conical or wedge shape, with uniformly smooth, even surface, never seamed or ridged. Color dark glossy, making it very showy, both on the vines and in the package. It makes plenty of plants for a fruiting row.

### **Hub (Per.)**

Medium to late. This berry was offered to the trade last spring for the first time. It was introduced by Mr. Warren, of Massachusetts. He says of this new variety: "I claim it is as good a berry, all points considered, as has ever been introduced. It has always done well with me, bearing large crops of handsome berries. They are of fine shape and large size, and hold out large to the last picking. Their great beauty is their glassy appearance. They shine as if varnished and will always sell even in a glutted market. Not fruited here."

### **Amanda (Per.)**

Medium to late. New variety. A great plant maker of larger plants. Fruit large and handsome. Very productive.

✓ **Paul Jones (Imp.)**

From the introducer's description we were expecting something great. After fruiting it we found it to be better than we had expected. It certainly is productive of large, fancy fruit. We understand it has been tested on all kinds of soil and does well. It grows a large, thrifty plant and makes a good fruiting row. The fruit resembles Haverland in shape, but is a little darker in color. As it is considered a light-weight berry, it should be a good shipper. Fairly firm.

✓ **July (Imp.)**

Late. This berry is claimed to be a very late one, but with us it ripened about the time the Gandy did. We found that it produces fruit a little above medium in size but very attractive. The plants are all that could be asked for, making a good fruit row. The color is perfect, being a brilliant red and glossy. Not firm enough for long shipping.

✓ **Early Ozark (Per.)**

Early. The introducer of this berry says it is a cross between Excelsior and Aroma. He further states that it is a perfect bloomer and has very large blossoms that are rich with pollen. It is the largest extreme early variety I have ever tested. The plants grow strong and are healthy. The fruit is firm, excellent flavor and good color, being bright red, about the same as the Aroma. It is said to be very productive, but we have not had it in bearing long enough to judge this point. The fruit is large, good color and firm.

✓ **Mascot (Per.)**

We offered this variety last season, but as we have never fruited it we could not say much personally as to its qualities. It has every indication of being a strong competitor for Gandy. The season is just a little earlier, but has a long fruiting season. It is a good plant maker. The berries are a beautiful glossy red color, fair quality and productive.

✓ **Virginia (Per.)**

This fine early variety is a native of Virginia, and is said to be a cross between Hoffman and Sharpless. It is about the same season as Excelsior, but is a great improvement over that variety, being of much better quality. It is a good grower and productive of good size, nearly round, bright red, glossy berries of good quality, and moderately firm. Season early.

✓ **Pine Apple (Per.)**

Mid-season. This berry is a good grower and productive of good size, bright red berries. It is firm and good quality. The introducer claims a Pine Apple flavor, but we have not been able to find.

✓ **Pearl (Per.)**

We received our plants from Mr. Hobart, of Indiana, and he says: "It is a very late berry of good size, moderately productive, light in color and a good shipper. He says its strongest point is its being so late. The plants made a good growth with us."

✓ **Meteor (Per.)**

Medium to late. A new variety from the east that we haven't fruited, but are favorably impressed with the vigorous growth of the plants. The fruit is said to be much like sample, but larger, more productive and a better seller. The originator says it is not easily killed by frost.

✓ **Gill (Per.)**

An early variety, uniform in shape, nearly round and above the average of the early varieties in size. The fruit is light red, but has a pleasing flavor. Makes good fruit row.

✓ **Monroe (Per.)**

Originated by Mr. Morgan, of Scottsville, N. Y., and is said to be a seedling of the sample. Mr. Morgan describes it as a very, very smooth, dark red berry with healthy green calyx firmly embedded in the fruit, which is extra firm with high qualities. Much like Wm. Belt in flavor and color, but firmer and more uniform in shape. The blossoms are perfect and they continue to bloom through a long season. The plant is a good one, making plenty of runners. Not fruited here.

- ✓ **Orem (Per.)**

Late. Claimed to be later than Gandy. More productive and larger. Plants made a good growth. Not fruited here.

✓ **Wooster (Imp.)**

Mid-season. Mr. Wooster, in offering this berry to the trade, says:

"The Wooster is a chance seedling found in an old bed of New Yorks that were fruiting the second season. Before the New Yorks were planted there it was a bed of Sample, fertilized by Clyde on either side. In certain ways the Wooster resembles all three, but is entirely distinct. The foliage is remarkably strong and upright; fruit stems also very long, but weighed to the ground by the immense load of green and ripe fruit of fine form and color, resembling Sample in that respect, but the set of the seed resembles Clyde more; the quality much better than either of these varieties, and more desirable in every way."

✓ **St. Louis (Per.)**

While some claim this variety is a second early, we find it extra early and one of the first to ripen. We have been highly pleased with it for some time and can recommend it as Queen of the Earlies. This berry is not firm enough for long shipping, but as it has so many good points every grower should plant some. Mr. Bauer, the introducer, claims to have grown them so large that twelve of them would fill a quart basket. As grown here, it makes a strong, healthy plant, with plenty of runners. Fruit very large for such an early berry. Light, red color, nearly round and good quality.

✓ **Ohio Boy (Per.)**

We have fruited this new variety and find it to be a promising variety. It is a rank grower and makes many plants. The fruit is large, dark red and good. It is sometimes a little rough in appearance. Medium to late.

✓ **Barry Moore (Per.)**

This berry was originated in the east. During the Massachusetts Horticultural Show in 1908 this variety was awarded a silver medal and three first premiums, which is quite a record for a new berry. We have had this variety in our trial bed for two years and are pleased with it, both in fruit and plant. The berries are rich, dark crimson, with red flesh of good quality. The fruit is good size and firm enough to ship, size large, and ripens at mid-season.

✓ **Bethel (Per.)**

This variety was set early last spring and has made a good row of extra large plants. In the east, where it originated, growers have gone wild over this new variety. The originator says: "Probably one of the greatest strawberries discovered in recent years is the Bethel. Its extreme earliness, beautiful color and aroma, immense size and fine shipping qualities, and being both early and late, commend it to all market fruit growers." From what we can learn we believe it is worthy of trial.

✓ **Manhattan (Per.)**

The new berry hails from New Jersey and the introducer claims it to be a monster in size. He describes the fruit as large and uniform; texture very firm but not course; color red and glossy; the flavor being excellent, comparing favorably with Marshall and Wm. Belt. Plants are very large.

✓ **Gibson (Per.)**

This is not the old variety of that name which originated in eastern New York several years ago, but a distinct variety of local fame. The berry is large and regular in shape, holding its size well to the end of the season. Color rich red. Flavor is neither too sweet nor too sour, but just right for canning. It made a good plant row and is worthy of trial.

### **First Quality (Per.)**

Fruited here for the first time under trying circumstances; impossible to say what it would do under ordinary conditions. However, it has shown some exceptionally high qualities. The plant growth is excellent; dark green in color. A vigorous and upright grower. It is claimed that it will bear double the berries that can be produced from Gandy. The berry is large and somewhat pointed, like Haverland. Medium late.

### **PLEASE READ**

There are several new varieties we listed last season for the first time, and of course expected to make a report this season, but it is impossible on account of unfavorable conditions. We might give our views, but we want to be honest with our customers, and so will not say anything. When our strawberries were in full bloom we had a frost that froze every blossom. We harvested only about one-third of a crop of berries. It is impossible to give our accurate report under these conditions.

### **WELL PLEASED**

April 15th, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—The 6,000 strawberry and 1,000 raspberry plants which I purchased from you arrived in fine condition, and we have them all set. I certainly have a fine patch of strawberries.

Yours truly,                      RAYMOND WILCOX, Lansing, Mich.

### **HAVE ALWAYS BEEN PLEASED**

April 22, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—The strawberry plants arrived a few days ago and seem to be O. K. Have not set them yet. If they are as good as the others I have bought from you I certainly will be pleased.

J. T. McCLURE, Ford County, Illinois.

## OTHER VARIETIES

### In Alphabetical Order

#### ✓ Autumn (Imp.)

A fall bearing variety, much like Pan-American, but must be planted close by some variety like Pan-American, as it is a pistillate and won't bear alone. It is better colored than Pan-American and produces more plants. If you want it to bear a full crop in the fall, you will have to keep the blossoms picked off in the spring.

#### ✓ Abington (Per.)

I have been growing strawberries for market twenty years, and have fruited the Abington, and it is the best all-round market berry that I have ever raised. In productiveness it is way ahead of Bubach or Sharpless. The color is bright red; it is firm and of good quality, and has yielded at the rate of 9,720 quarts per acre in matted rows. I claim it is the best yielder and the largest matted row perfect berry that has been introduced to date. (Introducer.)

We have fruited Abington three years and find it is a strong grower, with large, luxuriant foliage. The fruit is large, quite similar in size and shape and color to Sharpless, but more abundant. Mid-season.

#### ✓ Arkansas Black (Per.)

One special feature of this variety is its stooling habit, making large plants with many crowns and few new plants. The fruit is large, very dark red, nearly black, firm and of good quality. This is a valuable variety for any collection. A decided novelty as well as a good variety. Medium early.

#### ✓ Aroma (Per.)

One of the most popular late market varieties. A good plant and a good bearer of large, handsome fruit; bright red in color, uniform roundish heart shape; firm and of good quality. Somewhat resembles Gandy in appearance. A choice variety and reliable.

#### August Luther (Per.)

Standard early market. For several years this has been our first choice for early market among the standards. More desirable than Excelsior with us, as of better quality, larger average size and ripening more berries in the early season. A good grower and reliable. Fruit large, glossy bright red, firm and of good quality. This berry comes early, always making a good crop before berries lower much in price, and is growing more productive every year.

#### ✓ Bederwood (Per.)

Well-known standard early market variety. A tough, healthy grower. Very successful, especially in the west prairie country. Fruit medium to large size; round, bright red, good quality. A good carrier and very productive.



✓ **Brandywine (Per.)**

Fruit large, dark red, quite firm; good quality; not always at its best in some sections, but a good variety in others; requiring strong loam soil and high culture for best results. Medium late.

✓ **Bubach (Imp.)**

Fruit large, moderately firm; good color and quality; well-known standard variety; productive and reliable. Mid-season. We are nearly always sold out of this variety before the season is over.

✓ **Buster (Imp.)**

Immensely productive. This is a good grower, with tall, dark green foliage. The fruit is large to very large, globular in form, bright red color; medium firm and good quality. It begins to ripen in mid-season and continues to very late. This is a Canadian variety that is coming to the front rapidly. We hear nothing but good reports of it wherever fruited.

✓ **Cameron's Early (Per.)**

Extra early. This fruit is of good size for so early a berry; medium red in color and of good quality. A vigorous grower, with tall foliage to protect the bloom from late frosts. Productive and reliable.

✓ **Cardinal (Imp.)**

A strong grower, with long runners. Fruit large, roundish, conical, dark glossy red color. Very beautiful (larger and more beautiful than is shown in the colored plate in the Government Year Book). So great is the demand for plants of this new variety that we were practically sold out last year quite early in the season. In 1907 we had quite a bunch to fruit, which made a good crop of extra fancy fruit. Because of the drouth last summer and the failure of many plants to get well rooted in due season, we are liable to be sold out quite early. The fruiting season of the Cardinal is medium late.

✓ **Climax (Per.)**

Fruit large, red to the center, firm, handsome and of good quality. A good grower and productive. A very popular market variety in the east, where it is well known and largely planted. It ripens medium early, and bears a long time. Since this variety was offered the demand for the plants has been very heavy.

✓ **Clyde (Per.)**

Very productive. Fruit large, round, bright glossy red. Large, healthy plants. Well-known standard market variety. Mid-season.

✓ **Commonwealth (Per.)**

Very late. James Monroe, the introducer, in his description says the Commonwealth is the outcome of the desire and effort to produce a berry that would lengthen the strawberry season. In it we have a berry that is as large as the largest, as productive as any, as fine flavor, as solid, and as dark a color as any. The plant is a strong grower, but not so rank as some. The fruit is large, firm, dark color and very handsome. Judging from the orders we have received for these plants, our customers are beginning to realize what a valuable variety this is for late fancy fruit. Later than Gandy.

✓ **Corsican (Per.)**

This is a favorite variety, especially around Rochester, N. Y. The plants are large and good growers. Fruit large, longish heart shape, good quality; stands shipment well. Mid-season. Very similar in plant and fruit to Uncle Jim. A good variety.

✓ **Crescent (Imp.)**

A tough, healthy, vigorous grower. Fruit medium size, bright red, fairly firm, and of fair quality. Very productive. Mid-season.

✓ **Crimson Cluster (Per.)**

The finest late variety ever fruited. It was found near an old bed of Gandy, and is supposed to be a seedling of that variety. The plants are much like Gandy, but better plant-makers. Will do well on light soil, and produce one-third more per acre. The fruit is of the same shape and color, as large and firm, has a large green cap, ripens two days later, and continues longer in bearing. (Introducer.)

We have fruited this variety three seasons, and find it very similar to Gandy, as above described. When Gandy is not at its best, try Crimson Cluster.

✓ **Chipman (Per.)**

This berry seems to be a favorite in the east, where it was introduced. Mr. Todd, the introducer, has placed it at the head of his list because he thinks it is the best all-round variety he knows of. He says many more good things regarding it, and as we know him to be reliable we are firmly convinced that it is a valuable variety wherever it succeeds. The plants are strong, upright growers, large and healthy, with bright, glossy green foliage. The fruit is large, moderately firm, and of good quality.

✓ **Duncan (Per.)**

A Canadian variety that we have fruited four seasons with much satisfaction. The plants are vigorous, healthy growers. The fruit is large, dark red, firm, and of good quality. It ripens early and continues fruiting a long time, bearing heavily.

✓ **(Dickey (Per.))**

This was one of the novelties of 1907, originated by J. D. Gowins, of Massachusetts, and introduced by C. S. Pratt. We quote Mr. Pratt's description: It is a better berry than Sample. It is productive, firm and as large. The Dickey will produce as many quarts of fruit as Sample and will sell for three or four cents more per quart in the market. Mr. Pratt introduced Sample. He further says: I have been growing strawberries for forty years, and have never seen a finer thing in the berry line in my life.

The Dickey with us is a strong grower, healthy and productive. Fruit large and good quality. The first berries to ripen are rough and irregular, but later in the season they are better.

✓ **Enhance (Per.)**

Fruit large, bright red, firm and of good quality. Tough, healthy, vigorous plants. Productive and reliable. A standard variety and a favorite, especially in the west. Mid-season to late.

✓ **Enormous (Imp.)**

Fruit large, bright, glossy red; firm and of good quality; a good grower; productive and reliable. Mid-season.

✓ **Excelsior (Per.)**

The well-known standard early market variety. Plants vigorous, making many runners. Fruit medium to large size; round, dark red; firm; quite tart. Reliable and productive.

✓ **Fremont Wm. (Per.)**

Late. Mr. Hubach, of Arkansas, the introducer, claims it is the best late strawberry. He also states that it is as fine in shape and color as Gandy and ripens the same season, but holds out longer. We find it to be an excellent late sort. It is thrifty in plant and foliage and a free plant-maker. The fruit is large and very handsome. The Ohio Experiment Station, after thoroughly testing the variety, claimed it to be larger and more productive than Gandy.

## WELL PLEASED CUSTOMER

June 3, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—Mr order of plants arrived in fine condition on Friday last. The plants are all set and seem all right. We now hope, with good care on our part, to have some good fruit next season.

Thank you for your prompt and generous treatment.

Yours turly, NELLIE M. CLARK, Erie County, New York.

✓ **Fairfield (Per.)**

Early. This variety makes medium size plants, tough and hardy, with long roots. The berry is good size for an early variety, long, very dark in color and of good quality. It is late in blooming for an early berry, which is an advantage in northern localities.

✓ **Gandy (Per.)**

Fruit large, firm, high quality and handsome. A good grower and productive. The well-known standard late shipping berry.

✓ **Glen Mary (Imp.)**

Fruit large, dark red, quite firm and good quality. A good grower, productive and reliable. This variety has small stamens, sufficient for itself, but not to fertilize adjoining pistillates, and so we class it as an imperfect bloom. Mid-season to late.

✓ **Helen Gould (Imp.)**

Originated by J. R. Peck, of Missouri, but introduced by M. Crawford Co., of Ohio, and his description in part is: It makes plants of a generous size, sends out a moderate number of runners, and is a plentiful yielder. The fruit is large, roundish conical, glossy red and moderately firm. Its flavor, though not the sweetest, is delicious.

✓ **Haverland (Imp.)**

Very productive. Fruit large, rather long; bright light red; firm, good quality. Plants large and vigorous. Well-known standard variety and reliable. Season early to late.

✓ **Jessie (Per.)**

Fruit large, roundish-conical; bright, glossy red; handsome and of good quality. Not very firm. A moderate plant-maker, fairly productive. A good variety, but, like the old Sharpless, the bloom is large and very tender to frost.

✓ **Klondike (Per.)**

Fruit large, round, dark glossy red, good quality. Plants medium size and vigorous. Productive and reliable. Mid-season.

✓ **Latest (Imp.)**

Fruit large to very large; light glossy red; rather long; good quality. Not firm enough to ship far, but a fine variety for the home or nearby fancy market. Very productive and very late. A moderate plant-maker of large, stocky plants. This is a handsome berry and highly prized by many.

✓ **Lovett (Per.)**

Well-known standard market variety. Fruit large, bright red; firm and of good quality. A good grower, productive and reliable. Mid-season.

## SET OUT AND LOOKING FINE

April 22, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—I received the strawberry and raspberry plants in fine condition, and we thank you for the generous count as well as for the extras sent us. Plants are all set out and looking well.

MRS. J. R. PIERSON, Krull County, Illinois.

### ✓ Marie (Imp.)

Fruit large, round, uniform in size and shape as Gandy, and about the same color; a handsome berry, especially when crated. A good grower and very productive. This is one of the most reliable heavy croppers we have ever grown. A money-maker. We have never had a bad report of it. Season medium to very late.

### ✓ Marshall (Per.)

A standard of excellence. Fruit large. Very dark red; heart shape; firm and of high quality. A moderate plant-maker of large, stocky plants.

### ✓ Nettie (Imp.)

This is an old variety. Although its color and appearance are unattractive and its quality not very good, it holds its place by reason of its extreme lateness. It is very large and productive, which makes it profitable regardless of its failings. Very late.

### ✓ Pan American (Per.)

We have grown this variety since first offered, and can only repeat that it is a true ever-bearer. The Pan-American makes very few plants, often none at all, but builds up large plants with many crowns, which may be divided and reset for propagating. It begins to bear at the regular season, and continues blooming and producing fruit until the ground is frozen hard in the fall. It is a decided novelty, and as such we offer it. The fruit is a fair size, resembling the old Bismarck, of which this variety is a sport, and it is produced in abundance from each plant, including new plants of present season's growth. We have never been able to supply the demand for plants of this variety, and the price will always be high for reasons given.

### ✓ Parson's Beauty (Per.)

A good, healthy grower and an immense cropper of large, solid, dark red berries of good form and quality. There is probably not a variety among the standards that will outyield it, or a more reliable. A first-class variety, with a long season.

### ✓ Pennell (Per.)

Fruit large, nearly round; dark, rich red color; firm and of the very highest quality. We think more of the Pennell every year. It always bears abundantly, and is one of the varieties to which we direct friends who visit us at fruiting, who want something extra fine. Grow Pennell on strong loam and be surprised with the large size and excellence of this berry. An all-season variety.

✓ **Pride Michigan (Per.)**

Mid-season. From Mr. Baldwin, of Bridgman. There seems to be two varieties by this name, but as the Kellogg strain is similar if not identical with New York, which was discarded by us some time ago, we will only offer the Baldwin strain. The berries are large, rather oblong, very bright red, glossy and beautiful. It being very firm makes it an excellent shipping berry. The plant is vigorous and healthy, making a good fruiting row in any kind of a season.

✓ **Ridgeway (Per.)**

Fruit large, nearly round; bright, glossy red color; moderately firm, and of good quality. A good grower, productive and reliable. Mid-season.

✓ **Red Bird (Per.)**

An early variety from Mississippi; a cross between Murray and Hoffman, both extra early. The plant is vigorous and fruit is good size, firm, bright red, glossy and beautiful. They produced a good crop the past season. Early and mid-season.

✓ **Sample (Imp.)**

Standard market variety. Mid-season to late. Fruit large, roundish conical; bright, glossy red; moderately firm and of good quality. A good grower. Productive and reliable.

✓ **Senator Dunlap (Per.)**

This variety has given general satisfaction in almost all sections and all kinds of soil, and the demand for plants increases each season. It makes plants of only medium size but tough and hardy, with long roots and a surprising capacity for enduring hardships. It is very productive and usually matures every berry. They are of good size, bright, glossy red, and of excellent quality. It is a first-class shipper and retains its brightness long after being picked. It ripens early and continues a long time in fruit. It is grown largely as a commercial berry.

✓ **Splendid (Per.)**

Fruit large, nearly round, bright red color, firm and of good quality. Well known, vigorous and hardy grower. Productive and reliable. Mid-season.

✓ **Springdale Beauty (Per.)**

A strong grower and abundant bearer. The fruit is large, firm and of high quality, resembling the Marie in appearance, and the two sorts make a good team. It ripens early and continues fruiting a long time, holding out large to the end of the season. A good variety.

✓ **Stevens Late Champion (Per.)**

A comparatively new variety that has become rapidly popular as one of the very best late varieties for market. It is a splendid, healthy grower, with tall, dark green foliage and long runners. The fruit is large and fine, resembling Gandy. Firm and of good quality, outyielding Gandy here last year and selling at the highest prices. It is certainly a good variety.

✓ **Warfield (Imp.)**

The well-known standard shipping and canning berry. Plants very vigorous and productive. Fruit large, nearly round, dark, glossy red, firm and of good quality. Mid-season.

This and Dunlap make a good, strong team.

✓ **Wm. Belt (Per.)**

This variety is largely planted in some sections, while in others it is inclined to rust. It is a fancy variety that always brings fancy prices. It is quite productive, berries very large, roundish conical, color a bright, glossy red, and the flavor good. Mid-season.

✓ **3-W (Per.)**

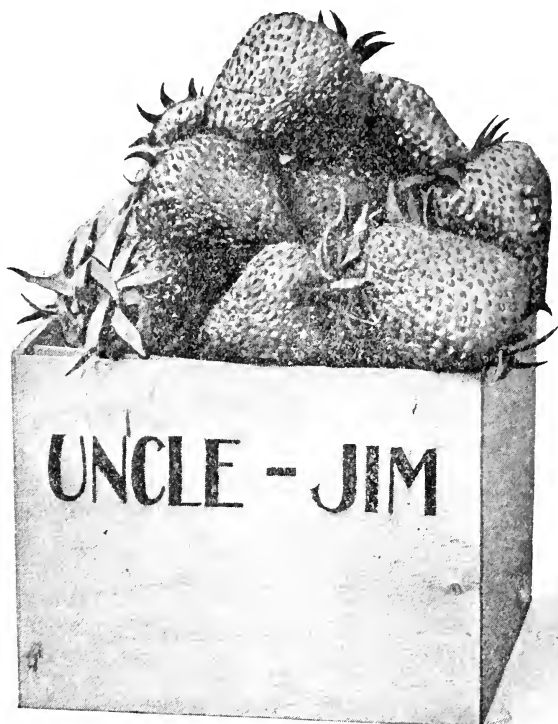
Introduced by Mr. Mason, of Kentucky, and in his description he says: Plant very large and vigorous, with a wonderful root system. Fruit uniformly large, glossy and red through and through. Fine quality, and very productive, covering a long season from medium to late. It is remarkably firm and has wonderful keeping qualities.

This berry has done exceedingly well for us. Give it a trial.

✓ **Chesapeake (Per.)**

This is comparatively a new variety. If it was a better plant-maker it would be the leading late berry, for it has them all beaten for size, productiveness and quality. We have tried it on all kinds of soils, but fail to get a good plant row. We hear similar results from other sections. The berry is large and regular in shape; color light red. Quality much better than Gandy.





UNCLE JIM.

### Uncle Jim (Per.)

We have given a good history of this berry in our catalog for several years—in fact, every year since we introduced it. It being so well known now, we are cutting our description short. This variety is an excellent grower of large, stocky plants. The roots grow down very deep into the soil, making it very popular in sections of limited rainfall. The fruit is very large, high-colored and of excellent quality. It is famous for its delicate, rich, sub-acid flavor, which makes it possible for the most confirmed dyspeptic to enjoy. To those who are looking for large, fancy fruit we can recommend this variety.

### **\$320.00 PER ACRE**

February 8th, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—I received your Catalog and it put me in mind it was about time to plan for a new strawberry patch.

The plants I purchased of you two years ago were first-class in every respect. The season was dry, but such a crop of vines I never saw; not a break in a row. This was my first experience and the market was not very good, on account of so many in the business. I sold \$160 worth from a scant half acre. I received only \$2 per bushel.

Respectfully, CHARLES LOWTH, LaGrange County, Ind.

### **LARGEST HE EVER SAW**

April 20th, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—I am in need of a few strawberry plants this spring, and wish to buy them of you. We purchased some of you a few years ago and found them true to name and extra fine. We got some of the Dew and last year we had some of the largest berries I have ever seen. The daily paper wrote a big piece about them.

Respectfully, C. J. FISHER, Kalamazoo County, Michigan.

We wish to buy more, so send catalog.

### **A LONG RIDE**

April 21st, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—We received the strawberry plants all right and they were in good shape. We were pleased to get the Marshall and they are satisfactory. We know them to be all right.

Yours truly, AKEY BROS., Montrose County, Colorado.

## PRICE LIST

### STRAWBERRIES

The prices by express, not prepaid, 500 at 1000 rate.

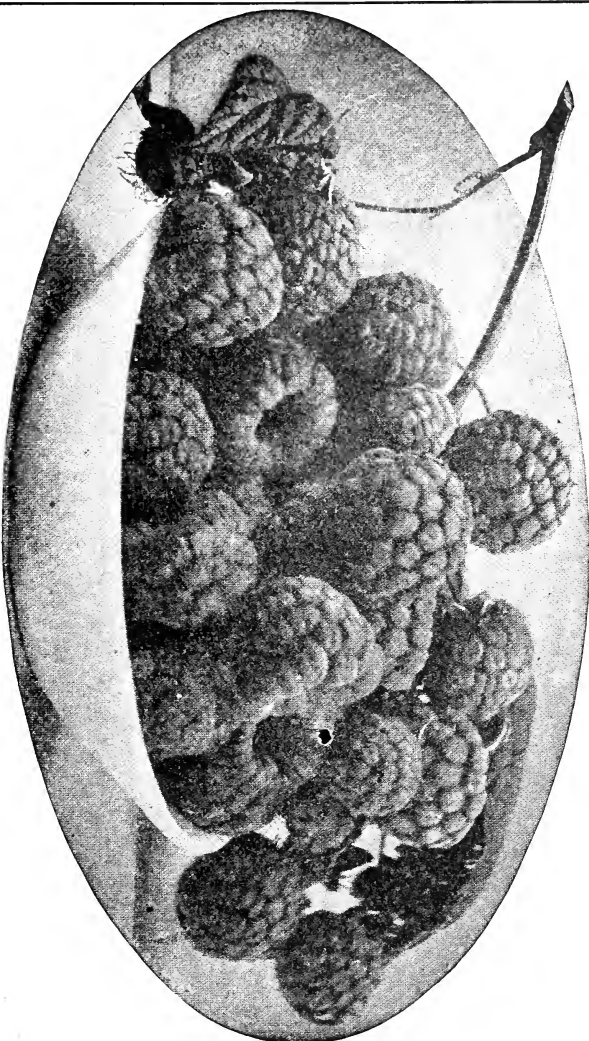
P for Perfect; I for Imperfect.

If wanted by mail, add 30c per 100 for postage and packing.

	12	25	100	250	1000		12	25	100	250	1000
Abington.....P	15	20	60	110	400	Jim Dumas.....P	15	20	60		
Arkansas Black.....P	25					Joe.....P	15	20	60		
Autumn.....I	25	45	150			July.....I	15	20	60	140	500
Aroma.....P	15	20	50	110	400	Klondike.....P	15	20	50	110	400
August Luther.....P	15	20	50	100	325	Latest.....I	20	35	100		
Armanda.....P	25	50				Lovett.....P	15	20	50	100	350
Barrymore.....P	20	30	100			Marie.....I	15	20	50	100	350
Buster.....I	15	20	50	110	400	Marshall.....P	15	20	50	110	400
Bethel.....P	20	30	100			Mathew Crawford.....P	15	25	75		
Blaine.....P	15	25	75			Minnetonka.....P	15	25	75		
Bubach.....I	15	20	50	110	400	Mascott.....P	15	20	60		
Beder-wood.....P	15	20	50	90	300	Meteor.....P	15	20	60		
Brandy Wine.....P	15	20	50	110	400	Monroe.....P	20	35	100		
Climax.....P	15	20	50	110	400	Manhattan.....P	20	35	100		
Cardinal.....I	15	20	50	100	350	Norwood.....P	15	20	60	140	500
Chesapeake.....P	15	25	60	135	500	Nettie.....I	15	20	60		
Clyde.....P	15	20	50	110	400	No Shore.....P	15	25	75		
Corsican.....P	15	20	50	110	400	Oswego.....P	15	20	60	140	500
Crimson Cluster.....P	15	20	50	110	400	Ohio Boy.....P	15	20	60	140	500
Crescent.....I	15	20	50			Oren.....P	15	30	75		
Chipman.....P	15	20	60			Pearl.....P	20	35	100		
Commonwealth.....P	15	20	50	110	400	PanAmerican (25c each).....P	250				
Cameron Early.....P	15	20	50	100	350	Parson Beauty.....P	15	20	50	100	350
Dickey.....P	15	20	60			Pennell.....P	15	20	60		
Dew.....P	25	45	150			Pine Apple.....P	15	20	60		
Excelsior.....P	15	20	50	100	350	Pride Mich.....P	15	20	50	110	400
Early Ozark.....P	15	20	50	110	400	Paul Jones.....I	15	20	60	140	500
Enormous.....I	15	20	50	110	400	Parker Earl.....P	15	20	60		
Enhance.....P	15	20	50	110	400	Ridgeway.....P	15	20	50	110	400
Fremont Wm.....P	15	20	50	110	400	Red Bird.....P	15	20	60		
Fendall.....P	15	20	75	160	600	Springdale Beauty.....P	15	20	50	100	350
Fairfield.....P	15	20	60			Sample.....I	15	20	50	100	375
Gill.....P	15	25	75			Stevens Late Champion.....P	15	20	50	100	375
Glen Mary.....P	15	20	50	110	400	St. Louis.....P	15	20	50	85	300
Gandy.....P	15	20	50	110	400	Sen. Dunlap.....P	15	20	50	85	300
Gibson.....P	20	35	100			Splendid.....P	15	20	60		
Great Scott.....I	15	20	60	140	500	3-W.....P	15	20	60		
Good Luck.....P	15	20	60	140	500	Son's Prolific.....P	25	50			
Golden Gate.....P	15	20	60	140	500	Uncle Jim.....P	15	20	50	110	400
Hub.....P	25	45	150			Uncle Joe.....P	15	20	60		
Hundred Dollar.....P	15	20	60			U. S. King Ed.....P	15	20	50	110	400
Heritage.....P	15	20	60	140	500	Virginia.....I	15	20	60		
Haverland.....I	15	20	50	100	350	Warfield.....I	15	20	50	85	300
Highland.....I	15	20	60			Wm. Belt.....P	15	20	50	110	400
Helen Gould.....I	15	20	60			Wooster.....I	15	20	60		
Jessie.....P	15	20	60								

**Substitution.**—We desire to furnish each customer exactly what he orders, but sometimes find the variety all sold before his order is reached. If marked "no substitution," we are obliged to disappoint our customers by returning money late in the season, although able to supply another sort of like season and of equal if not greater value. In such case, except for new varieties for testing, unless the order is marked "no substitution," we will understand you desire us to use our best judgment for your benefit, and we will, if thus permitted, give extra count or include something new and valuable.

EATON RED RASPBERRY.



### **Eaton Red Raspberry**

We introduced this red raspberry in 1905 and have given a good history of it in our Catalog every year since. As it is so well known now, we are just giving a short description. During the past seasons we have been receiving some very fine reports from the west. The Eaton is not a rampant grower like Cuthbert, but it is inclined to throw a great many branches, which gives it a large fruiting surface, and will outyield Cuthbert 2 to 1. It fruits about the same time as other sorts, but has a much longer season. We have picked them for six weeks. The fruit is large, firm and very handsome. The Eaton makes few sucker plants compared with most varieties, so the price will always be high.

### **PRICE OF PLANTS**

By express, 6c each, 40c per dozen, \$2.00 per 100, \$17.00 per 1,000; 50 at 100 rate.

## RASPBERRIES

Any soil that will produce good field crops is suitable for raspberries. The red and black varieties have proven a very profitable crop for the past few years, and every fruit grower should plant a few.

We generally set Black Caps about 3 to 4 feet apart in row, and rows 6 to 7 feet apart. The red varieties may be set 6 feet by 3 feet.

## RED RASPBERRIES

### Cuthbert

This is a valuable variety, well tested throughout the country. It is a rank, vigorous grower, making many plants, which should be kept cut back with the hoe or cultivator. It ripens mid-season and continues to very late. The quality is good. Dozen, 30c; 50, 75c; 100, \$1.00; 1,000, \$8.00.

## BLACK RASPBERRIES

### Cumberland

One of the best, if not the very best of all the Black Caps. It is very hardy and productive. The bush is exceedingly healthy and vigorous. The fruit is very handsome and is sure to bring a good price. It is said to be the largest Black Cap known. Dozen, 35c; 50, \$1.00; 100, \$2.00; 1,000, \$12.00.

### Gregg

The old standby, and has been the leading variety for years. It adapts itself to almost any condition. The canes are strong, the fruit attractive and of choice quality. It is the best late market sort. Dozen, 30c; 50, 75c; 100, \$1.50; 1,000, \$10.00.

### Plum Farmer

One of the newer varieties of Black Caps. It has given great satisfaction and growers are enthusiastic over it. A vigorous grower and hardy. The fruit is large, like Cumberland, but a little earlier season. Per dozen, 35c; 50, \$1.00; 100, \$2.00; 1,000, \$12.00.

## BLACKBERRIES

The culture is about the same as the raspberry. The canes should be pinched back when they reach the height of  $3\frac{1}{2}$  to 4 feet. They should be planted in rows 6 or 7 feet apart and 3 to 5 feet in the rows.

### Snyder

This is the old reliable and popular variety for cold climates. The plants are stout, rugged growers, upright in habit, and produce immense crops of fruit. It will withstand the most cold of any variety we know of. The berries are round in shape and of good flavor when ripe. Dozen, 35c; 50, \$1.00; 100, \$2.00.

If wanted in larger lots, write for prices. If wanted by mail, add 10c per dozen postage.

### Eldorado

This is undoubtedly one of the best blackberries. Its large size and delicious quality puts it far in advance of some other varieties. It is very hardy and never winter kills in northern climate. The berries are large, jet black, borne in large clusters and ripen well together. Dozen, 35c; 50, \$1.00; 100, \$2.00; 1,000, \$15.00.





YELLOW DENT, SEED CORN.

A good variety. Ears are of handsome appearance; rich yellow, wedge-shaped kernels packed closely on the cob from butt to tip. This corn matures in 80 to 90 days under average conditions. Sample ear, 15c; one pound, 25c; peck, shelled, 85c; half bushel, \$1.50; bushel, \$3.00. F. O. B. Leslie.

### **YORK STATE MAN PLEASED**

May 9th, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—I received the strawberry plants recently ordered. They came through in fine shape. We are greatly pleased with them. They are certainly sturdy, healthy plants. We have never had better, if as good. Your count is also very generous, for which we thank you. It certainly is a pleasure to do business with a firm which is so painstaking, accommodating and generous. You can depend on us for future orders as long as you continue to take care of our needs as you have this year.

Thanking you for your courtesies, we are,

Yours very truly,

MAPLE BEND FRUIT FARM, Hamburg, N. Y.

J. H. Oott, Manager.

### **A FINE LOT OF PLANTS**

April 23rd, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—I received my strawberry plants O. K. from the custom house to-day, and have them all set. They are as fine a lot of plants as I ever received from any one. Thanking you for your promptness, I remain,

Yours truly,

J. A. HOWLAND, Toronto, Canada.

### **ARRIVED IN GOOD CONDITION**

May 4th, 1913.

Flansburgh & Potter Co., Leslie, Mich.:

Gentlemen—Received strawberry plants in fine shape. Thanks for promptness. Yours truly,

MRS. O. E. CUMMINGS, Eaton County, Michigan.



# PECK'S EARLY POTATOES

## SEED POTATOES

We feel we cannot say too much in favor of this extra early variety, as it is certainly one of the best. They are free from blight and disease of any kind. Tubers are pinkish or Early Ohio color. They grow uniformly large and give a great yield of marketable potatoes. We have grown them for several seasons and can say they are the best early sort we know of.

We have a fair supply of well-sorted stock to offer. No. 1 size, \$1.50 per bushel; No. 2 size, \$1.00 per bushel. Half bushel at bushel rates.

## Million Dollars

Medium to late. Very productive. A pure white variety and resembles Carman No. 3. We are pleased with this variety, and it certainly is worthy of trial at the low price we are offering them. No. 1 size, \$1.25 per bushel; No. 2 size, 90c per bushel. Half bushel at bushel rates.

# AULTFATHER'S

*Berry  
Crates*



*Quart  
Baskets*

There is no package for small fruits that gives better satisfaction to the grower of small fruits, the Express Companies Commission Merchants, and Dealers generally than AULTFATHER'S 32-24- and 16-qt. crates with qt. baskets for same.

*Write for Catalog with Prices to*

H. H. AULTFATHER :: MINERVA, OHIO

# St. Regis Everbearing

**Berries From June Until October**

Beautiful colored plate of St. Regis and full particulars about this wonderful new berry mailed free. Send for it today.



**ON OUR FRUIT FARM THIS SEASON, (1912), IT ACTUALLY BORE UNTIL OCTOBER 15TH, THE VERY FINEST FRUIT. A VERY VALUABLE NEW RED RASPBERRY. IT IS IN A CLASS BY ITSELF AND NO FRUIT GROWER CAN AFFORD TO BE WITHOUT IT. OUR PLANTS ARE PURE STOCK. LOOK OUT FOR SUBSTITUTES OF THIS VARIETY.**

Raspberries for four months! That's what you get when you plant St. Regis—the new everbearing variety. Moreover, they are not only raspberries, but raspberries of the very highest grade—in size, in brilliant crimson color, in firmness, in flavor.

The variety has been aptly termed “the early ‘fall late’ variety; for it is the first red raspberry to give ripe fruit, while it continues to produce berries without intermission until late in October.

St. Regis is of pure American blood and of ironclad hardihood; the canes enduring the severest cold uninjured, and are wonderfully prolific. Its foliage never suffers by sunburn or scald; nor is its growth impaired by the heat and drought of summer.

In addition to the bright crimson color and large size of the fruit, it is so firm and rich in sugar that it will stand shipping two hundred miles, arriving at market in first class order; and it can readily be kept in perfect condition for several days after being gathered. In brief, it is such a marvel as to size, beauty and excellence.

The merits of this truly reliable, everbearing raspberry may be summarized as follows:

1. It is the earliest of all red raspberries; beginning to ripen from June 15th to 20th—Just as the strawberry crop is waning.

2. It is wonderfully prolific; the first or main crop being far greater than that of any other red variety known, (equaling the most prolific black cap or purple can sort.)

3. It gives a crop of fruit all summer and autumn, fruiting on the old canes in generous quantities until late in August. By this date, berries begin to ripen upon the young, i. e., current year's canes, which continue to produce berries in increasing numbers until late autumn; in fact, until severe frosts occur.

4. The berries are of a bright crimson, of large size and of surpassing quality—rich, sugary with full raspberry flavor. They are of exceedingly meaty, firm texture and keep in good condition longer, after being gathered, than any other red raspberry. As a shipper it is unexcelled.

5. The canes are of stocky, strong growth with a great abundance of dark green leathery leaves, that never scald nor sunburn.

6. It succeeds upon all soils, whether light and sandy or cold heavy clay and the canes are absolutely hardy—always and everywhere—so far as tested.

Price, each, 10c; dozen \$1.00; postpaid. \$3.00 per 100, \$25.00 per 1,000; by express or freight.

## OUR NEW 1914 CATALOG

will be mailed you free. It is chock-full of genuine bargains in Nursery Stock, Small Fruits, Farm Seed, etc. Be sure to send for it.

6,000 Bushels Seed Corn Crop 1912 Special Catalog.

W. N. SCARFF

New Carlisle, Ohio